

## CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED)

**SEPTEMBER 30, 2017** 



## VISION

We at Worldcall are committed to achieving dynamic growth and service excellence by being at the cutting edge of technological innovation. We strive to consistently meet and surpass customers, employees and stake-holders' expectations by offering state-of-the-art telecom solutions with national & international footprints. We feel pride in making efforts to position Worldcall and Pakistan in the forefront of international arena.

## MISSION STATEMENT

In the telecom market of Pakistan, Worldcall to have an overwhelming impact on the basis of following benchmarks:

- Create new standards of product offering in basic and value added telephony by being more cost effective, easily accessible and dependable. Thus ensuring real value for money to all segments of market.
- Be a leader within indigenous operators in terms of market share, gross revenues and ARPU within five years and maintain the same positioning thereafter.
- Achieve utmost customer satisfaction by setting up high standards of technical quality and service delivery.

Ensuring the most profitable and sustainable patterns of ROI (Return on Investment) for the stake-holders.



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## **COMPANY INFORMATION**

Chairman Dr. Syed Salman Ali Shah

Chief Executive Officer Mr. Babar Ali Syed

Board of Directors Dr. Syed Salman Ali Shah (Chairman)

Mr. Babar Ali Syed

Mr. Muhammad Murtaza Raza Mr. Muhammad Azhar Saeed

Mr. Faisal Ahmed Mr. Mansoor Ali Mrs. Hina Babar

Chief Financial Officer Mr. Muhammad Azhar Saeed, ACA

**Executive Committee** Dr. Syed Salman Ali Shah (Chairman)

Mr. Babar Ali Syed (Member)

Mr. Muhammad Murtaza Raza (Member) Mr. Muhammad Azhar Saeed (Member)

Audit Committee Mr. Faisal Ahmed (Chairman)

Mr. Muhammad Murtaza Raza (Member)

Mr. Mansoor Ali (Member) Mrs. Hina Babar (Member)

Mr. Anser Igbal Chauhan (Secretary)

Human Resource & Mr. Agha Mansoor Ali (Chairman)

Remuneration Committee Mr. Babar Ali Syed (Member)

Mr. Muhammad Murtaza Raza (Member) Mr. Muhammad Azhar Saeed (Member)

Mr. Faisal Ahmed (Member)

Chief Internal Auditor Mr. Anser Iqbal Chauhan

Company Secretary Mr. Mueen Tauqir, ACA

Auditors Horwath Hussain Chaudhury & Co.

Chartered Accountants

Legal Advisers M/s Miankot & Co.

Barristers, Advocates & Corporate Legal Consultant

## WorldCall



Bankers Allied Bank Limited

Askari Bank Limited
Bank Al Habib Limited
National Bank of Oman
Faysal Bank Limited

Habib Bank Limited

Habib Metropolitan Bank Limited IGI Investment Bank Limited

JS Bank Limited

Bank Islami Pakistan Limited

MCB Bank Limited

National Bank of Pakistan

NIB Bank Limited

Pak Oman Investment Co. Limited

Soneri Bank Limited

Standard Chartered Bank (Pakistan) Limited

Summit Bank Limited

Tameer Microfinance Bank Limited

The Bank of Punjab
United Bank Limited

Waseela Microfinance Bank Limited

Registrar and Shares Transfer Office THK Associates (Pvt.) Limited

1 st Floor, 40 - C, Block - 6, P.E.C.H.S.,

Karachi - 75400

Tel: (021) 111-000-322

Registered Office/Head Office Plot No. 1566/124,

Main Walton Road, Lahore, Pakistan

Tel: (+9242)36671192-96

Fax: (+9242) 36671197

Webpage www.worldcall.com.pk

www.worldcall.net.pk



## DIRECTORS' REVIEW

The Board of Directors of Worldcall Telecom Limited ("Worldcall" or the "Company") is pleased to present its review report along with condensed interim financial information for Nine Months Ended September 30, 2017.

## **Industry Overview**

The dynamically evolving Information and Communication Technologies (ICTs) hold crucial importance globally as one of the key sectors in terms of powering economies, acting as a catalyst of change and enablement across all other sectors.

Ministry of Information Technology and Telecommunication (MoIT&T) is maximizing its efforts for expanding both IT & Telecom sectors in tandem. Consequently, the Information Technology sector is exhibiting accelerated progress with total IT turnover of USD 3.1 billion, including both exports and domestics revenue (Source: PSEB; assessment by Bearing Point's Study). Through enabling policies and auction spectrum for next generation mobile services, the Broadband penetration has jumped from a mere 3.7 million to 40.7 million. The IT and Telecom sectors are expanding and generating new jobs as businesses utilize modern ICT technologies such as e-commerce, e-banking, e-health, e-education, and business related to IT applications.

### **Financial Overview**

Summary of financial results for nine months ended September 30, 2017 are as follows:

Particulars	Nine Months Ended September 30, 2017	Nine Months Ended September 30, 2016
	Rs. in	million
Revenue – net	1,705	1,222
Direct Cost (excluding depreciation and Amortization)	(1,229)	(1,031)
Liabilities written back	8,031	100
EBITDA	8,073	(477)
Depreciation and Amortization	(798)	(899)
Finance Cost	(298)	(415)
Profit/(Loss) after tax	6,695	(1,825)

During the period under review, the Company closed its financial results reporting Rs 6,695 million as profit after tax. The profitability is mainly attributable to the liabilities written back under the Share Purchase Agreement executed last year. Moreover the company experienced an increase of Rs 483 million (40%) in its revenue as compared to 9 months of last year indicating bright future prospects. The increase in direct cost of 19% is in line with the increase in revenue reported whereas depreciation and amortization expense reduced since company disposed fixed assets worth Rs 570 million during the period.



The Company's turnaround has started and it has posted operational profit covering up losses of Rs 477 million as compared to the comparative period. The operational profitability has improved significantly which shows positive advancement by the Company in terms of operations.

The Directors anticipate this trend to continue for the remaining quarter as well.

## **Future Outlook**

Company has undergone a major transformation with the exit of its previous sponsors. Cost restructuring has been effected because of which Operating Costs have been reduced by Rs. 45 million per month and Finance Cost has been curtailed by Rs. 35 million per month. Critical deliverables left unaddressed over the last two years are being addressed through funds made available as part of the transaction and Management is pleased to report that results are showing a corresponding improvement in absolute terms along with positive trends moving forward.

Cashing in on the new developments in ICT technologies, the company has started to set its footprints in the e-commerce and other business related IT applications. To quote one of such campaigns, it has recently got registration with Pakistan Software Export Board as Call Centre to provide services domestically and internationally.

The new management remains focused on enhancing the profitable revenue streams. It is particularly targeting quantitative growth in revenue through increased subscribers to utilize previously dormant assets, enhanced quality service while monetizing associated offerings.

Having a strong asset base with improved governance and fully enabled functional managers WTL is all set to enhance value for all stakeholders.

## Company's staff and customers

We whole heartedly put on record here our appreciation and gratitude to our all staff members for their efforts and hard work especially in recent times of stress and pressure. We further express gratitude towards our loyal customer for their continued support and trust in our services.

For and on behalf of the Board of Directors

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Babar Ali Syed
Chief Executive Officer

Lahore, Pakistan February 13, 2018



کمپنی بهتری کی طرف گامزن ہے اوراس نے مواز ندی مدت کے مقابلے میں 477 ملین ڈالر کا خسارہ پورا کرلیا ہے۔ آپریشنل منافع خوری میں نمایاں بہتری آئی ہے جس میں آپریشن کی شرائط میں کمپنی کی جانب ہے شبت ترقی ظاہر ہوتی ہے۔

ڈائر کیٹرزامیدکرتے ہیں کہ پیر جھان بقیہ سال بھی جاری رہے گا۔

## مستقبل كانقطه ونظر

کمپنی کے پچھلے سپانسرزی رخصتی کے بعد کمپنی نے ایک اہم تبدیلی کی ہے۔ لاگت کی بھالی کومتاثر کیا گیا ہے جس کی وجہ ہے آپریڈنگ اخراجات میں ماہانہ 45 ملین اور فٹانس کی لاگت میں 35 ملین کی ٹھوس کی کی گئے ہے۔ گزشتہ دوسال ہے ہس پشتہ غیر معمولی نتائج کو گزانز کشن کے حصہ کے طور پر دستیاب فٹڈ ہے کس کیا گیا ہے۔ گئی نششہ کورپورٹ کرنے پرخوشی ہے کہ متائج مستقبل میں مثبت رجحانات کے ساتھ ساتھ مطلق پشت غیر معمولی نتائج کو ڈانز کشن کے حصہ کے طور پر دستیاب فٹڑ ہے کہ کیا گیا ہے۔ پٹیجنٹ کورپورٹ کرنے پرخوشی ہے کہ متائج مستقبل میں مثبت رجحانات کے ساتھ ساتھ مطلق شرائط میں بہتری کی طرف گامز ن ہیں۔

اس اُ مجرتی ہوئی آئی می ٹی ٹیکنالوجیر کی ڈنیا میں کمپنی نے قدم رکھ دیا ہے۔ایک مہموں میں سے ایک کوا قتباس کرتے ہوئے ،اس نے حال ہی میں پاکستان سافٹ وئیر ایکسپورٹ بورڈ کےسماتھ کال ہینٹر کے طور پر رجٹر بیشن حاصل کی ہے تا کہ وہ ملک بحرمیش اور مین الاقوا می سطح پر خدمات مہیا کریں۔

ٹی پینجنٹ کی، منافع بخش آمدنی کے سلسلے کو بڑھانے کی طرف توجہ مرکوز ہے خاص طور پرصارفین کی شرح میں اضافہ جس سے کمپنی کے غیر استعال شدہ اٹا ٹول کو، بہتر معیار کی خدمات سے پیش کیا جائے اور منافع بجش کمائی جائے۔

بہتر انتظامیا ورکمل طور پر فعال فنگشنل میٹجر ز کے ساتھ ورلڈ کال کے پاس فولا دی اٹا شبات میں۔جس ہے تمام شراکت داروں کوفائدہ ل سکتا ہے۔

# تمینی کے ملاز مین اور صارفین

ہم دل کی اتبا گہرائیوں سے اپنے تمام ملاز مین کی کوششوں اور بخت محنت کے معتر ف ہیں۔جنہوں نے کشید گی اور دباؤ کے حالیہ دنوں میں کپنی کا ساتھ دیا ہے۔ہم اپنے قابلی قدر صارفین کوسروس کی فراہمی کے لئے پرعزم میں اور ہماری سروسسر پران کے سلسل اعتاد کے لئے شکرگز ار ہیں۔

بحكم بورژآ ف ڈائر يکٹرز

الاجور

13 فروري 2018

بابرن سید چیف ایگزیٹوآ فیسر



# ڈائر یکٹرز کا تجزیہ

ورلڈ کال ٹیلی کام کمیڈ (''ورلڈ کال' یا'' کمپنی'') کے ڈائر کیٹرز 30 ستبر 2017ء کو اختتام پذیر نیر آڈٹیز سہمانی میں معلومات کامختصر جائزہ پیش کرتے ہیں۔

## صنعت كاجائزه

متحرک طور پرمعلومات اورمواصلاتی ٹیکنالوجیز ( آئی می ٹیز )معیشتو ل کوطاقت دینے کے لحاظ سے عالمی شعبوں میں اہم اہمیت رکھتی ہے۔ بیدنہ کہ تبدیلی آسان بناتی ہے بلکہ تمام شعبوں میں آگے بڑھنے کی صلاحیت بھی فراہم کرتی ہے۔

وزارت انفارمیشن بمینالو جی اور ٹیلی کمیونیکیشن آئی ٹی اور ٹیلی کام کے شعبوں کو بڑھانے کے لئے اپنی کوششیں تیز کتے ہوئے ہیں۔اس کے نتیجے میں انفارمیشن نیکنالو جی کے شعبہ میں مجموعی طور پر 1.3 ارب امریکی ڈالر کی برآ مدہونے کی پیشگوئی ہے، بشمول اندرونی اور ہیرونی برآ مدات (ماخذ :PSEB) میں تیزی سے ترقی کی پیشکش کی جارتی ہے۔ نخلیق کوفروغ دے رہے ہیں کیونکہ کا روباری ادارے جدید آئی می ٹی ٹیکنالوجیوں کا استعمال کرتے ہیں مثلا ای کا مرس،ای بینکنگ،ای محت،ای ایجوکیشن اورآئی ٹی اپیلیکشن بیٹما کا روبار آئی ٹی مخصر ہیں۔

# مالياتی جائزه

30 سمبر 2017 كونتم ہونے والے 9 ماہ كے مالياتی نتائج كا خلاصة مندرجه ذيل ميں:

Particulars	Nine Months Ended September 30, 2017	Nine Months Ended September 30, 2016
	Rs. in	million
Revenue – net	1,705	1,222
Direct Cost (excluding depreciation and Amortization)	(1,229)	(1,031)
Liabilities written back	8,031	100
EBITDA	8,073	(477)
Depreciation and Amortization	(798)	(899)
Finance Cost	(298)	(415)
Profit/(Loss) after tax	6,695	(1,825)

مدت کے دوران بھپنی نے ٹیکس کے بعد منافع کے طور پر 6,695 ملین روپے کے اپنے مالیاتی نتائج کا اعلان کیا۔ میمنافع زیادہ ترختم شدہ مدار ہوں پر پنی ہے جو کہ SPA کے تحت ختم کی گئی ہے۔ اس کے علاوہ کپنی نے پیچلے وہاہ کے مقابلے میں 483 ملین روپ (40 فیصد) کی آمدنی فاہر کی جو کہ کافی خوش آئندہے۔ SPA ملین کے مقابلے میں 40 کا اضافہ بڑھتی ہوئی ہے کیونکہ کپنی نے مدت کے دوران میں 19% ملین روپے کی مقررہ اٹا تو ان کو ضارح کردیا ہے۔

December 31 2016 (Audited)

September 30 2017 (Un-audited)



## CONDENSED INTERIM BALANCE SHEET (UN-AUDITED) AS AT SEPTEMBER 30, 2017

(Rup ees	-,
15,000,000	
15,000,000	
15,000,000	
	15,000,000
6,000,000	6,000,000
9,434,733	8,605,716
3,416,407	3,537,700
405 707	007.005
165,737 28,150	837,335 85,910
147,803	130,300
(12,193,525)	(18,755,400)
999,305	(5,558,439)
628,660	697,849
1,627,965	(4,860,590)
50,944	42,887
118,429	274,930
891,652	743,255
36,714	35,136
1,097,739	1,096,208
1,615,037	5,247,019
983,739	960,677
1,021,500	1,021,500
7,578,544	11,914,311
287,570	
503,495 11,989,885	384,092 19,527,599
-	-
13,087,624	20,623,807
14,715,589	15,763,217
7,075,229	8,079,493
2,795,858	3,088,720
56,320	38,520
68,102	77,061
2,607,022	2,531,937
3,031 44,983	3,211 32,641
12,650,545	13,851,583
80,658	88,179
67,270	67,290
	761,262
	141,389 431,819
	431,819 150,799
	119,486
	31,440
22,425	119,970
2,065,044	1,911,634
2,065,044	1,911,634
14,715,589	15,763,217
	2,065,044

Balandiff
Chief Executive Officer

Chief Financial Officer

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## CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED) FOR THE NINE MONTHS AND QUARTER ENDED SEPTEMBER 30, 2017

		Nine Months Ended	Sentember 30	Quarter Ended Se	ntember 30
		2017	2016	2017	2016
	Note	2017	(Rup ees		2016
	Note		(nup ees	111 000)	
Revenue - net		1,704,680	1,222,343	613,766	410,524
Direct cost excluding depreciation and amortization		(1,229,351)	(1,030,743)	(410,938)	(453,351)
Operating cost		(620,686)	(780,655)	(228,333)	(267,676)
Advertisement and marketing expenses		(3,911)		(2,360)	- '
Gain on re-measurement of investment property at fair value		17,800	=		=
Other income - net	15	8,204,774	111,673	124,324	67,187
Profit/(Loss) before interest, taxation, depreciation and amotisation		8,073,306	(477,382)	96,459	(243,316)
Depreciation and amortization		(797,860)	(899,268)	(258,667)	(298,328)
Finance cost		(297,978)	(415,069)	(53,612)	(154,154)
Profit/(Loss) before Taxation		6,977,468	(1,791,719)	(215,820)	(695,798)
Taxation		(282,756)	(32,909)	36,689	(10,410)
Profit/(Loss) for the Period		6,694,712	(1,824,628)	(179,131)	(706,208)
Basic Earnings/(Loss) per Share		7.45	(2.31)	(0.40)	(0.88)

The annexed notes 1-20 form an integral part of this condensed interim financial information (un-audited).

Balandily

Chief Executive Officer

Chief Financial Officer



## CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE NINE MONTHS AND QUARTER ENDED SEPTEMBER 30, 2017

	Nine Months Ende	d September 30,	Quarter Ended	September 30,	
	2017	2016	2017	2016	
		(Rupees in '000)			
Net Profit/(Loss) for the Period	6,694,712	(1,824,628)	(179,131)	(706,208)	
Other comprehensive income					
Items that will not be re-classified subsequently to the profit or loss	-	-	-	=	
Items that will be reclassified subsequently to the profit or loss - Change in fair value of available-for-sale financial assets - Gain on revaluation of fixed assets	(57,760) -	72,391 720,999	(4,177)	83,854 720,999	
Total Comprehensive Profit/(Loss) for the Period	6,636,952	(1,031,238)	(183,308)	98,645	

The annexed notes 1-20 form an integral part of this condensed interim financial information (un-audited).

Balandiff
Chief Executive Officer

hief Financial Officer

Director



## CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED) FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2017

		Nine Months Ended S	
		2017	2016
CASH FLOWS FROM OPERATING ACTIVITIES	Note	(Rupees in '	000)
Cash generated from operations	14	446,384	111,407
(Increase)/decrease in non-current assets:	,		
- Long term deposits		(12,342)	1,708
- Long term loans		180	(816
- Long term trade receivables		22,207	11,025
Decrease in non-current liabilities:			
- Long term deposits		1,578	-
Retirement benefits paid		(198,439)	(21,405
Finance cost paid		(178,576)	(72,542
Taxes paid		(38,831)	(20,155)
Net cash generated from operating activities		42,161	9,222
CASH FLOWS FROM INVESTING ACTIVITIES			
Property, plant and equipment purchased	İ	(68,936)	(22,812
Intangibles purchased		(1,750)	-
Proceeds from disposal of property, plant and equipment		1,844	4,575
Net cash used in investing activities		(68,842)	(18,237)
CASH FLOWS FROM FINANCING ACTIVITIES			
Repayment of long term financing		(92,317)	(18,500)
Short term borrowings - net		23,062	12,395
Repayment of liabilities against assets subject to finance lease		(1,609)	(1,019
Net Cash used in financing activities		(70,864)	(7,124)
Net Decrease in Cash and Cash Equivalents		(97,545)	(16,139)
Cash and cash equivalents at the beginning of the period		119,970	29,900
Cash and Cash Equivalents at the End of the Period		22,425	13,761

The annexed notes 1-20 form an integral part of this condensed interim financial information (un-audited).

Balandiff
Chief Executive Officer

Chief Financial Officer

Director



CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2017

	Share	Share Capital		Capital Reserves		Revenue Reserve	
Particulars	Ordinary Share Capital	Preference Share Capital	Share Premium	Fair Value Reserve	Exchange Translation Reserve	Accumulated loss	Total
				- (Rupees in '000) -		(Pupes in '000)	
Balance as at December 31, 2015 (Audited)	8,605,716	3,537,700	837,335	22,971	130,300	(17,307,020)	(4,172,998)
Loss for the period Other commonlanesha income for the nation , net of tax				. 22 301		(1,824,628)	(1,824,628)
Total comprehensive loss for the period - net of tax		].		72,391		(1,824,628)	(1,752,237)
Transfer to surplus on revaluation of fixed assets			,				
Exchange translation reserve		i	,		(1,750)	1,750	- 1001
Dividend on preference shares  Total transactions with owners, recognized directly in equity					(1,750)	(160,378)	(162,128)
Balance as at September 30, 2016 (Un-Audited)	8,605,716	3,537,700	837,335	95,362	128,550	(19,292,026)	(6,087,363)
Profit for the period						559,891	559,891
Other comprehensive (loss) / income for the period - net of tax				(9,453)		10,212	759
i otal comprehensive loss for the period - net of tax				(9,423)	•	5/0,103	nca'nac
Transfer from surplus on revaluation of fixed assets						23,150	23,150
Exchange translation reserve					1,750	(1,750)	
Dividend on preference shares						(54,877)	(54,877)
Total transactions with owners, recognized directly in equity					1,750	(56,627)	(54,877)
Balance as at December 31, 2016 (Audited)	8,605,716	3,537,700	837,335	85,910	130,300	(18,755,400)	(5,558,439)
Profit for the period	,	,				6,694,712	6,694,712
Other comprehensive loss for the period - net of tax				(57,760)			(57,760)
I otal comprehensive profit for the period - net of tax				(57,760)		6,694,712	6,636,952
Transfer from surplus on revaluation of fixed assets	٠		٠			69,189	69,189
Exchange translation reserve					22,683	(22,683)	
Conversion of Preference shares Divinand on preference shares	829,017	(121,293)	(671,598)	•	(5,180)		30,946
Total transactions with owners, recognized directly in equity	829,017	(121,293)	(671,598)		17,503	(202,026)	(148,397)
Balance as at September 30, 2017 (Un-Audited)	9,434,733	3,416,407	165,737	28,150	147,803	(12,193,525)	906'666

The annexed notes 1-20 form an integral part of this condensed interim financial information (un-audited).

Director

Chief Financial Officer

Chief Executive Officer



## NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED) FOR NINE MONTHS AND QUARTER ENDED SEPTEMBER 30, 2017

#### Note 1 Legal Status and Nature of Business

- Worldcall Telecom Limited ("the Company") is a public limited company incorporated in Pakistan on March 15, 2001 under the Companies Ordinance, 1984 (now the Companies Act, 2017). Its shares are quoted on the Pakistan Stock Echange. The Company commenced its operations on December 01, 2004 and is engaged in providing Wireless Local Loop ("WLL") and Long Distance & International ("LDI") services in Pakistan; re-broadcasting international/national satellite/terrestrial wireless and cable television and radio signals; interactive communication and to establish, maintain and operate the licensed telephony services. The Company has been licensed by Pakistan Telecommunication Authority ("PTA") and Pakistan Electronic Media Regulatory Authority ("PEMRA") for these purposes. The Company is domiciled in Pakistan and its registered office is situated at Plot # 1566/124, Main Walton Road, Lahore Cantt.
- 1.2 During the last year, a share purchase agreement (SPA) dated October 11, 2016 was signed between the Parent company, Worldcall Services (Private) Limited ("WSL") and Ferret Consulting F.Z.C (a company based in the United Arab Emirates), through which 488,839,429 ordinary shares (56.80% ordinary shares) and 297,500 preference shares (85% preference shares) of the Company were to be acquired by WSL and Ferret Consulting F.Z.C respectively from the Parent company. The Company's Chief Executive, a Director and Chief Financial Officer are majority shareholders of WSL and Ferret Consulting F.Z.C. (hereinafter collectively also referred to as "Acquirers").
- 1.3 Preference shares of the Company were transferred to Ferret Consulting F.Z.C on successful execution of SPA during the period.
- 1.4 However, ordinary shares required to be transferred to WSL on successful execution of SPA were transferred subsequent to the reporting date. WSL also announced the public offer to acquire shares from minority shareholders on March 8, 2017 and acquired 13,028,498 shares at a price of Rs. 2.69 per ordinary share.
- 1.5 Oman Telecommunications Company SAOG (the "Parent company") owned 488,839,429 ordinary shares i.e. 56.80% (2016: 488,839,429 ordinary shares 56.80%) and 52,500 preference shares 15% (2016: 350,000 preference shares 100%) of the Company as of September 30, 2017. Subsequent to the reporting date, 488,839,429 ordinary shares from Parent Company have been transferred to WSL.

## Note 2 Basis of Preparation

- 2.1 This condensed interim financial information of the Company for the nine months ended September 30, 2017 has been prepared in accordance with the requirements of the International Accounting Standard 34 Interim Financial Reporting and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance. 1984 have been followed.
- 2.2 This condensed interim financial information should be read in conjunction with annual audited financial statements for the year ended December 31, 2016. Comparative balance sheet is extracted from annual audited financial statements for the year ended December 31, 2016 whereas comparative profit and loss account, comparative statement of comprehensive income, comparative cash flows statement and comparative statement of changes in equity are extracted from unaudited condensed interim financial information for the nine months ended September 30, 2016.
- 2.3 This condensed interim financial information is unaudited
- 2.4 This condensed interim un-audited financial information is presented in Pak Rupees, which is the Company's functional and presentational currency. All the figures have been rounded off to the nearest thousand of rupees, unless otherwise stated.

## 2.5 Going concern assumption

The Company has earned a profit after taxation of Rs. 6,694.712 million during the period ended September 30, 2017 (Sep 30, 2016: loss after taxation of Rs. 1,824.63 million) which includes the impact of write back of liabilities for Rs. 8,031.20 million. As at September 30, 2017, the accumulated closs of the Company stands at Rs. 12,193.53 million (December 31, 2016: Rs. 18,755.4 million) and current liabilities exceed current assets by Rs. 9,924.84 million (December 31, 2016: Rs. 17,615.97 million). These conditions, along with the factors discussed in note 8 and note 9, indicate the existence of material uncertainties that cast significant doubt about the Company's ability to continue as a going concern and therefore, it may be unable to realize its assets and discharge its liabilities in the normal course of business. These factors have been fully elaborated in the audited financial statements for the year ended December 31, 2016.

The Company's management has carried out a going concern assessment of the Company and believes that the going concern assumption used for the preparation of this condensed interim un-audited financial information is appropriate based on the following grounds:



2.5.1 The Company's BOD in consultation with the Acquirers (as referred to in Note 1.2), approved a business plan that included investment in infrastructure of Broadband business to enhance its customer base, capacities and resultant sales volumes, increase in international termination revenue, enhancement of EVDO business, sale of passive infrastructure (towers, civil works and gensets etc.) and properties, containment of excess costs through layoffs and retrenchment to achieve right sizing of the human resources; and using the proceeds therefrom for other profitable operations and settling liabilities. As a result of these initiatives, the Company has successfully turned into operational profit in the period under review.

Apart from the SPA, WSL will further arrange to provide USD 5 million (approximately Rs 523.5 million). The management intends to apply these funds for replenishment of the Company's inventory, mainly for the purchase of Customer Premises Equipment (CPEs) in order to increase customer base and revenue.

As at the reporting date, the Company has received USD 11.5 million and USD 4 million from Omantel and WSL respectively and the SPA has successfully been executed. The funds received under the terms of the SPA have been mainly applied in partially settling overdue and outstanding operational, financial and statutory liabilities. Furthermore, after successful execution of SPA, the liabilities towards Omantel and National Bank of Oman stand waived off / novated.

2.5.2 Furthermore, WSL, based on certain commitments of an investor, has assured support to the Company for continuing as a going concern through its letter to the Company's Board of Directors. Subsequent to the reporting period, WSL has provided certain funding to the Company in order to meet its cash flow requirement. In view of above factors, the management believes that the risks posed by material uncertainties leading to a significant doubt about going concern have been properly mitigated. Consequently, this financial information has been prepared on the assumption that the Company will continue as a going concern

## Note 3 Significant Accounting Policies

The Company's accounting and financial risk management policies and methods of computation adopted in the preparation of this condensed interim un-audited financial information are the same as those applied in the preparation of preceding annual published financial statements of the Company for the year ended December 31, 2016.

### Note 4

## Significant Accounting Judgments and Estimates

The preparation of condensed interim un-audited financial information in conformity with approved accounting standards requires management to make judgments, estimates and assumptions that affect the application of accounting policies and reported amounts of assets, liabilities, income and expenses. The estimates, associated assumptions and judgments are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the result of which form the basis of making the judgments about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates. In preparing this condensed interim un-audited financial information, the significant judgments made by the management in applying accounting policies and the key sources of estimation were the same as those that were applied to the financial statements for the year ended December 31, 2016.

Note 5 Ordinary Share Capital	September 30, 2017	December 31, 2016	September 30, 2017	December 31, 2016
	(Un-audited)	(Audited)	(Un-audited)	(Audited)
	No. of S	hares	(Rupees	in '000)
Opening Balance Add: Preference shares converted into Ordinay	860,571,513	860,571,513	8,605,716	8,605,716
Shares during the period/year	82,901,687		829,017	
	943,473,200	860,571,513	9,434,733	8,605,716

During the period 12,000 convertible preference shares have been converted into Ordinary Shares. These were foreign currency denominated, non voting and cumulative convertible preference shares having face value of USD 100 each.

Note 6 Preference Share Capital	September 30, 2017	December 31, 2016	September 30, 2017	December 31, 2016
	(Un-audited)	(Audited)	(Un-audited)	(Audited)
	No. of S	hares	(Rupees	in '000)
Opening Balance Less: Preference shares converted into Ordinay	350,000	350,000	3,537,700	3,537,700
Shares during the period/year	(12,000)	-	(121,293)	-
	338,000	350,000	3,416,407	3,537,700



Note 7
Long Term Financing

Long Term Financing		September 30, 2017	December 31, 2016
	Note	(Un-audited)	(Audited)
		(Rup ees	in '000)
From Banking Companies (Interest-bearing - Secured)			
Askari Bank Limited	7.1	50,944	
National Bank of Oman	7.2	-	
Soneri Bank Limited	7.3	-	637
Allied Bank Limited	7.4		42,250
		50,944	42,887

7.1	Askari Bank Limited	September 30, 2017	December 31, 2016	
		(Un-audited)	(Audited)	
		(Rup ees	in '000)	
	Forced liability	138,000	_	
	Repayments / adjustments	(58,112)	-	
		79,888	-	
	Current maturity	(28,944)		
		E0 044		

This represents forced liability created by the bank due to encashment of performance guarantee issued in favour of Universal Service Fund (USF). Tenor is 3 years. It carries mark up rate of 6 months KIBOR plus 2% per annum. Rs. 45 million was to be paid before April 2017 which was subsequently paid in June 2017. Remaining amount is payable in 36 monthly installments commencing May 1, 2017. The markup charged during the period on the outstanding balance ranged from 8.11% to 8.12% per annum. It is secured through first joint pari passu hypothecation charge of Rs. 1.26 billion over all present and future fixed and current assets of the Company with 25% margin, first exclusive assignment of all present and future receivables of LDI business arm of the Company in favour of lender with 25% margin and collection accounts with the Bank for routing of LDI receivables.

September 30.

December 31.

		2017	2016
7.2	National Bank of Oman	(Un-audited)	(Audited)
	Tallottal Ballik of Ottall	(Rupees	in '000)
	Receipt	3,555,300	3,555,300
	Initial transaction cost	(39,616)	(39,616)
		3,515,684	3,515,684
	Amortization of transaction cost	39,616	39,616
		3,555,300	3,555,300
	Exchange loss	112,700	112,700
		3,668,000	3,668,000
	Less: Principal novated to Omantel as part of SPA / Current portion	(3,668,000)	(3,668,000)
			-

This represented foreign currency syndicated loan facility ("facility") amounting to USD 35 million from National Bank of Oman (NBO) and Ahli Bank SAOG ("the consortium") with NBO as the lead arranger. The loan was disbursed on June 30, 2015. It was repayable in 16 quarterly installments commencing from September 30, 2017. Mark up was payable quarterly and is charged at three months average LIBOR plus 1.75% per annum and monitoring fee at 1.5% per annum. No mark up is charged during the period on outstanding balance (2016: 3.86% to 3.88%) per annum. To secure the facility, corporate guarantee of the Parent company (Omantel) was furnished along with a provision for cash cover / direct debit of the Parent company bank account in the event of the Company's failure to fund obligations under the facility agreement. As discussed in Note 1 and Note 2.5.1 this loan has now been assumed and taken up by Omantel.

		2017	2016
		(Un-audited)	(Audited)
7.3	Soneri Bank Limited	(Rup ee	es in '000)
	Transferred from short term borrowings	66,756	66,756
	Repaid	(59,024)	(51,319)
		7,732	15,437
	Less: Current and overdue portion	(7,732)	
		-	637
	Repaid	(59,024) 7,732 (7,732)	(51,319 15,437

This facility was initially repayable in 23 monthly installments ending on February 28, 2016. However, in August 2016, the facility was rescheduled by Soneri Bank Limited and now the principal is repayable in 18 monthly installments ending on January 30, 2018. The facility carries mark up at one month KIBOR plus 3% per annum and is payable monthly. The mark up rate charged during the period on the outstanding balance is 9.25% to 9.28% (2016: 9.22%% to 9.52%) per annum. It is secured through joint pari passu hypothecation agreement over current and movable fixed assets.

Sentember 30

December 31



7.4	Allied Bank Limited	September 30, 2017	December 31, 2016
		(Un-audited)	(Audited)
		(Rup ee	s in '000)
	Opening balance	87,750	125,000
	Repaid during the period / year	(26,500)	(37,250)
		61,250	87,750
	Less: Current portion	(61,250)	(45,500)
			42.250

This represents a term loan facility of Rs. 125 million obtained through restructuring of running finance facility. This facility was rescheduled in January 2015 and is now repyable in 43 monthly installments ending on July 31, 2018. It carries mark up at one month KIBOR plus 3% per annum till March 31, 2015, payable on monthly basis. The mark up rate with effect from April 01, 2015, is 3 months KIBOR plus 0.5% per annum to be reset and recoverable quarterly. The mark up rate charged during the period on the outstanding balance ranged from 6.61% to 6.62% (2016: 6.65% to 6.99%) per annum. It is secured through joint pari passu charge on present and future current and fixed assets excluding land and building of the Company with 25% margin.

## Note 8 Current portion of non-current liabilities

		September 30, 2017	December 31, 2016
	Note	(Un-audited)	(Audited)
		(Rup ees	in '000)
Term finance certificates	8.1	1,517,111	1,517,110
Long term financing		97,926	3,728,300
Liabilities against assets subject to finance lease			1,609
		1,615,037	5,247,019

8.1 Term finance certificates (TFCs) have a face value of Rs. 5,000 per certificate. These TFCs carry mark up at the rate of six month average KIBOR plus 1.60% per annum, payable semi-annually. The mark up rate charged during the period on the outstanding balance ranged from 7.70% to 7.77% (2016: 7.66% to 8.19%) per annum.

IGI Investment Bank Limited is the Trustee (herein referred to as the Trustee) under the Trust Deed. These TFCs are secured against pari passu charge over the Company's present and future fixed assets excluding land and building with 25% margin in addition to all rights, benefits, claims and interests procured by the Company under:

- a) LDI and WLL license issued by PTA to the Company; and
- b) Assigned frequency spectrum as per deed of assignment.

These TFCs were earlier rescheduled in December 2012, under which the principal was repayable in three semi-annual installments ending on October 07, 2015. In July 2014, the Company initiated the process of second rescheduling with the TFC holders. On April 03, 2015, the TFCs were rescheduled and the terms of the revised rescheduling agreement were effective from October 07, 2014. As per the revised terms, the tenure of the TFCs was extended by seven years with quarterly principal installments ending in October 2021. Profit rate and security has remained the same.

As per terms of second rescheduling, payments in respect of principal and markup aggregating to Rs. 717.955 million were required to be made up to period ended September 30, 2017. However, payments of only Rs. 146.617 million were made during financial year 2015 and no further payments are made upto September 30, 2017. Hence, this constitutes a default as per the terms of second rescheduling. Consequently, the total amount has become immediately payable. WTL management is engaged with TFCs holders and further restructuring is expected in near future.

Note 9

### Contingencies and Commitments

There is no significant change in contingencies from the preceding annual published financial statements of the Company for the year ended December 31, 2016 except for the following:

### 9.1 Disputes with PTA

PTA has raised demand amounting to Rs. 29.77 million on account of using extra Radio Spectrum not assigned to the Company. The Company challenged this amount before Islamabad High Court which has suspended the demand of PTA and decided the case in favour of the Company. However PTA has gone into appeal before the Honourable Supreme Court of Pakistan. The management is hopeful that its viewpoint shall be upheld; thus no provision has been incorporated in this financial information against this demand.

	September 30, 2017	December 31, 2016
	(Un-audited)	(Audited)
	(Rup ees	s in '000)
Guarantees Outstanding guarantees	356,288	499,490
Commitments		
Commitments in respect of capital expenditure	295,769	286,812



Note 10 Property, Plant and Equipment

		September 30, 2017	December 31, 2016
	Note	(Un-audited)	(Audited)
		(Rup ees i	n '000)
Operating fixed assets	10.1	6,911,783	7,957,927
Capital work-in-progress		161,177	118,372
Major spare parts and stand-by equipment		2,269	3,194
		7,075,229	8,079,493
10.1 Operating fixed assets			
Opening book value		7,957,927	7,981,158
Additions during the period/year	10.1.1	27,060	23,252
Transfer from non-current assets classified as held for sale	13.1		892,883
		7,984,987	8,897,293
Disposals / settlement (at book value) for the period / year	10.1.2	(569,950)	-
Depreciation charged during the period / year		(503,254)	(939,366)
Closing book value		6,911,783	7,957,927
10.1.1 Detail of additions			
Leasehold improvements		1,483	545
Plant and equipment		23,732	21,398
Office equipment		726	-
Furniture and fixtures		794	104
Computers		325	1,205
		27,060	23,252
10.1.2 Book values of assets disposed off / settled			
Plant and equipment	10.1.2.1	568,140	-
Computers		410	-
Vehicles		1,400	
		569,950	

10.1.2.1 Worldcall WLL business has been continuously facing challenges due to economic conditions and availability of better contemporary technologies. In order to reduce fixed network operational cost certain towers were sold / settled with Towershare (Private) Limited (towershare) and certain land lords against advances received and accrued rent outstanding respectively. This initiative has resulted in ease of liabilities and shall also save certain fixed network operational cost. Detail of carrying values adjusted under this disposal / settlement is as follows:

	September 30, 2017	December 31, 2016
	(Un-audited)	(Audited)
	(Rup ees	s in '000)
Adjusted accrued rent liability disclosed in trade and other payables	623,951	-
Adjusted advance received from towershare disclosed in trade and other payables	46,353	-
Book value of tower sites disposed	(568,140)	
Resultant gain on disposal arrangement	102,164	-

Note 11 Intangible Assets

	September 30,	December 31,
	2017	2016
	(Un-audited)	(Audited)
	(Rup ees	in '000)
Licenses	2,357,901	2,609,425
Patents and copyrights	1,662	3,799
Indefeasible right of use - media cost	436,295	475,496
	2,795,858	3,088,720



#### Note 12

investment Properties	Note	September 30, 2017 (Un-audited)(Rupees	2016 (Audited) in '000)
Opening balance	12.1	38,520	38,520
Fair value adjustment		17,800	-
Closing balance		56,320	38,520

12.1 As of the reporting date, investment properties comprise land. Fair value of investment properties is determined by an independent professional valuer. Latest valuation of these properties was carried out on June 30, 2017 by an approved independent valuer, M/s Gandhara Consultants which resulted in fair value gain of Rs. 17.8 million.

#### Note 13

### Non-Current Assets Classified as Held for Sale

	Note	September 30, 2017 (Un-audited)	December 31, 2016 (Audited) in '000)
Opening balance Transferred to operating fixed assets Closing balance	10.1	<u>-</u> <u>-</u> <u>-</u>	892,883 (892,883)

13.1 This represented Passive infrastructure (towers, civil works and gensets etc.) relating to WLL operations of the Company. An active plan to sell these assets was commenced in 2014 and a sale agreement was signed with Towershare (Private) Limited ("Towershare") on October 01, 2014. Accordingly, these assets were classified as held for sale under IFRS 5 - "Non-current Assets Held for Sale and Discontinued Operations". However, Towershare did not take transfer of all sites as per the aforementioned sale agreement. In view of the non-conclusion of the sale agreement with Towershare, these were re-classified to property, plant and equipment (Note 10.1).

#### Note 14

Loss before taxation

## **Cash Generated From Operations**

ousin deficiated From operations	Nine Months Ended September 30,	
	2017	2016
	(Un-au	dited)
	(Rup ees	in '000)
Cash flows from operating activities		

## Ad

djustment	for non-cash charges and other items:
-	Depreciation on property, plant and equipment
-	Amortization on intangible assets
-	Amortization of long term trade receivables
-	Provision for doubtful debts
-	Reversal of provision for doubtful debts
-	Provision for stores and spares
	Provision for stock in trade
-	Liabilities no longer payable written back
-	Exchange loss/(gain) on foreign currency loan
-	Gain on re-measurement of investment property at fair value
-	Gain on sale of property, plant and equipment
-	Retirement benefits
-	Finance cost

(58)	-
9,707	10,842
32	-
(8,031,201)	(99,506)
-	(1,750)
(17,800)	-
(102,196)	(2,134)
41,938	68,462
297,978	415,069
(7.015.109)	1 284 556

(1,791,719)

704,085

195,182

(11,484) 5,790

(507,163)

6,977,468

503,254

294,605

(13,248)

(37,641)

1.880

## Operating loss before working capital changes

Effect on cash flow due to working capital changes:

(Increase) / decrease in current assets

-	Stores and spares	
-	Stock-in-trade	
-	Trade debts	

Loans and advances Deposits and prepayments Other receivables

Increase in current liabilities Trade and other payables

Cash generated from operations

(2,186)	16,509
(13)	(69)
(313,161)	(113,854)
(90,540)	(88,683)
(2,634)	4,330
60,200	148,190
832,359	652,147
484,025	618,570
446,384	111,407





Note 15 Other income - net Liabilities Written Back Others

September 30, 2017	September 30, 2016		
(Un-audited)	(Un-audited)		
(Rupees in '000)			
8,031,201	99,506		
175,454	12,167		
8,206,655	111,673		

## Liabilities Written Back

		Nine Months Ended	September 30,	Quarter Ended September 30,		
		2017	2016	2017	2016	
	Note		(Un-audi ted)			
		Rupees in '000	Rupees in '000	Rupees in '000	Rupees in '000	
Liabilities towards Omantel Write back of receipts from		3,085,841	-	-	-	
Omantel under SPA Write back of loan from		1,204,526	-	-	-	
National bank of Oman Write back of insurance	7.2	3,668,000	-	-	-	
premium payable		-	62,826	-	-	
Others		72,834	36,680	66,420	-	
		8,031,201	99,506	66,420	-	

## Note 16

## **Related Party Transactions**

The related parties comprise of members, local associated companies, related group companies, directors of the Company, companies where directors also hold directorship and key management personnel. Significant transactions with related parties are as follows:

		Nine Months ende	ed September 30, 2016
		(Un-audited)	(Un-audited)
		(Rupees	in '000)
Relationship with the Company	Nature of transactions		
Parent company	Dividend on preference shares	179.343	162.129
	Management fee on preference shares	86,844	136,197
	Rendering of LDI services to Omantel		13,192
	Receipts under SPA	624.867	-
	Write back of liabilities (Note 15)	4,290,367	-
Parent company	Markup on short term borrowings	23,652	-
Key management personnel	Salaries and other employee benefits	161,833	219,402
, , ,	Sale of vehicle	-	648
		September 30, 2017	December 31, 2016
		(Un-audited)	(Audited)
		(Rupees	in '000)
Period/year end balances			
Omantel	Trade creditors	€	2,998,998
	Receipts under SPA	Ē	579,659
WSL	Advance to supplier	-	2,109
WSL	Advance to supplier Short term borrowings	- 421,800	2,109 419,402
WSL			
WSL	Short term borrowings	421,800	419,402
WSL	Short term borrowings Trade creditors	421,800 7,375	419,402
WSL  Key management	Short term borrowings Trade creditors Current Account	421,800 7,375 158,809	419,402 23,121
	Short term borrowings Trade creditors Current Account Accrued markup	421,800 7,375 158,809	419,402 23,121



#### Note 17

## Financial Risk Management

### 17.1 Financial risk factors

The Company's activities expose it to a variety of financial risks: market risk (including currency risk, fair value interest rate risk, cash flow interest rate risk and price risk), credit risk and liquidity risk.

The condensed interim financial information (un-audited) does not include all financial risk management information and disclosures required in the annual financial statements, and should be read in conjunction with the Company's annual financial statements as at December 31, 2016.

There have been no changes in any risk management policies since year end.

### 17.2 Liquidity risk

Compared to the year end, there was no material change in the contractual undiscounted cash out flows for financial liabilities except for restructuring/refinancing of TFCs and loans as referred to in notes 7 and 8.

### 17.3 Fair value estimation

The table below analyses financial instruments carried at fair value, by valuation method. The different levels have been defined as follows:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1).
- Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices) (level 2).
- Inputs for the asset or liability that are not based on observable market data (i.e. unobservable inputs) (level 3).

The following table presents the Company's assets and liabilities that are measured at fair value at September 30, 2017:

	Level 1	Level 2 Rupees	Level 3	Total
Assets		nupees	III 000	
Available-for-sale investments	93,039			93,039
Liabilities			<u>-</u>	

The following table presents the Company's assets and liabilities that are measured at fair value at December 31, 2016:

	Level 1	Level 2	Level 3	Total
	<u> </u>	Rupees in '000		
Assets				
Available-for-sale investments	150,799			150,799
Liabilities	_	_	_	_

During the period, there were no significant changes in the business or economic circumstances that affect the fair value of the Company's financial assets and financial liabilities. Furthermore, there were no reclassifications of financial assets and there were no changes in valuation techniques during the period.

### Note 18

## **Subsequent Events**

- 18.1 Subsequent to the reporting date, 26,500 Class B preference shares and related dividend payable on these shares have been converted into 178,381,644 ordinary shares of Rupees 10 each.
- 18.2 Subsequent to the reporting date, 488,839,429 ordinary shares from Parent Company have been transferred to WSL.



Note 19

## Date of Authorization for Issue

This condensed interim financial information was authorized for issue on February 13, 2018 by the Board of Directors of the Company.

Note 20

## **Corresponding Figures**

Corresponding figures have been re-arranged / reclassified wherever necessary to reflect more appropriate presentation of events and transactions for the purpose of comparison. No material re-arrangements / reclassifications have been made in these financial statements.

Balandily Chief Executive Officer

Chief Financial Officer

Director



